



Job Description
Resource Partner Consultant
Hope for India

Location

North Carolina

Position Summary

The Resource Partner Consultant (RPC) serves as a resource funding consultant on behalf of Hope for India's ministry. The RPC raises money for the support of Hope for India's ministry from individuals, churches, foundations, and businesses that have the capacity to make significant gifts. A significant gift is one that is at least \$10,000 one time or cumulative annually. The RPC will build relationships with Resource Partners utilizing God-honoring practices that encourage biblical stewardship.

Hope for India (HFI) is a Great Commission ministry. HFI partners with highly vetted and accountable indigenous ministries that are planting churches and making disciples in India's unreached villages. Therefore, the RPC has the privilege of connecting US resource partners to Indian ministry partners to spread the Gospel to the unreached masses of India.

Essential Duties

1. An Entrepreneurial, motivated, Kingdom-minded person.
2. Effectively articulate the mission, vision, strategy, values, and funding needs of Hope for India to individuals, churches, foundations, and businesses.
3. Secure financial investments for the work of Hope for India by utilizing the moves management cultivation strategy (identify, research, communicate, involve, ask, thank, report) in working with resource partners.
4. Effectively articulate a "stewardship theology" that ministers to the partner and helps them to understand and fulfill their role as stewards of God's resources.
5. Identify and follow-up on opportunities to present Hope for India to new potential resource partners. Networking capabilities are extremely important.
6. Focus on cultivating major level supporters with the capacity to give at the level of \$10,000 or higher per year.
7. Participate in approved public events, conferences, partner vision trips, and other opportunities to expand the donors' connection to the mission and vision of HFI.



Qualifications

- 1. Must be a Christian with a bible-believing, Great Commission, personal relationship with Jesus Christ. Must also agree with our Statement of Faith and conduct themselves in a Christ-like manner.**
- 2. Possess a minimum of 10 years of successful sales and/or business experience.**
- 3. Understands that the raising of funds for ministry is a stewardship ministry.**
- 4. Experience at working with Christians and churches in the evangelical community.**
- 5. Displays humility and servant leadership with an ability to understand the heart and passion of a resource partner.**
- 6. Willingness to accept training, coaching, and supervision from ministry leadership and assigned fund-raising consultants.**
- 7. Tolerant of varying theological viewpoints, and able to view all believers as brothers and sisters in Christ.**

Compensation

This is a Volunteer Position. It can be carried out in either a Part-time or Full-time basis. It has the potential to develop into a paid position.